



**Magellan Group**

Talent & Business Development

# Business & Talent Architect

Make a Difference

# Architect Competencies



**Advisory**



**Planning**



**Resourcing**

# Specialization

## Business Architect

- ◆ Business Advisory
- ◆ Financial Planning
- ◆ Investor Relations

## Talent Architect

- ◆ Personality Reviews
- ◆ Career Personal Planning
- ◆ Coaching & Training

# Covering: Networking

- Networking & Introductions
- Business & Personality Evaluations
- Scouting of Business Projects
- Scouting of Entrepreneurs

# Covering: Talent Development

- Personalities
- Career & Life Planning
- Coaching & Training
- Team Building

# Covering: Business Set-Up

- Business Concept
- Research & Feedback
- Business Plan
- Resourcing
- Project Plan

# Covering: Business Growth

- Vision Development
- Strategic Planning
- Tactical Planning
- KPI & Controls
- Leveraging & Opportunities

# Covering: Resourcing

- Resource Planning
- Investor Memo
- Investor Relations
- Scouting of Projects



# Value Contribution

- Generate Ventures for Business Platform
- Identify Potential Ventures & Entrepreneurs
- Relationship with Talents & Business Owners
- Develop local Business Expertise
- Develop local Network

# Why Business & Talent Architect

- Forms own Identity
- Create Opportunities for People and Businesses
- Leverage own Programs, Products & Resources
- Specialized and Trained in Financial Planning
- Commitment & Partnership



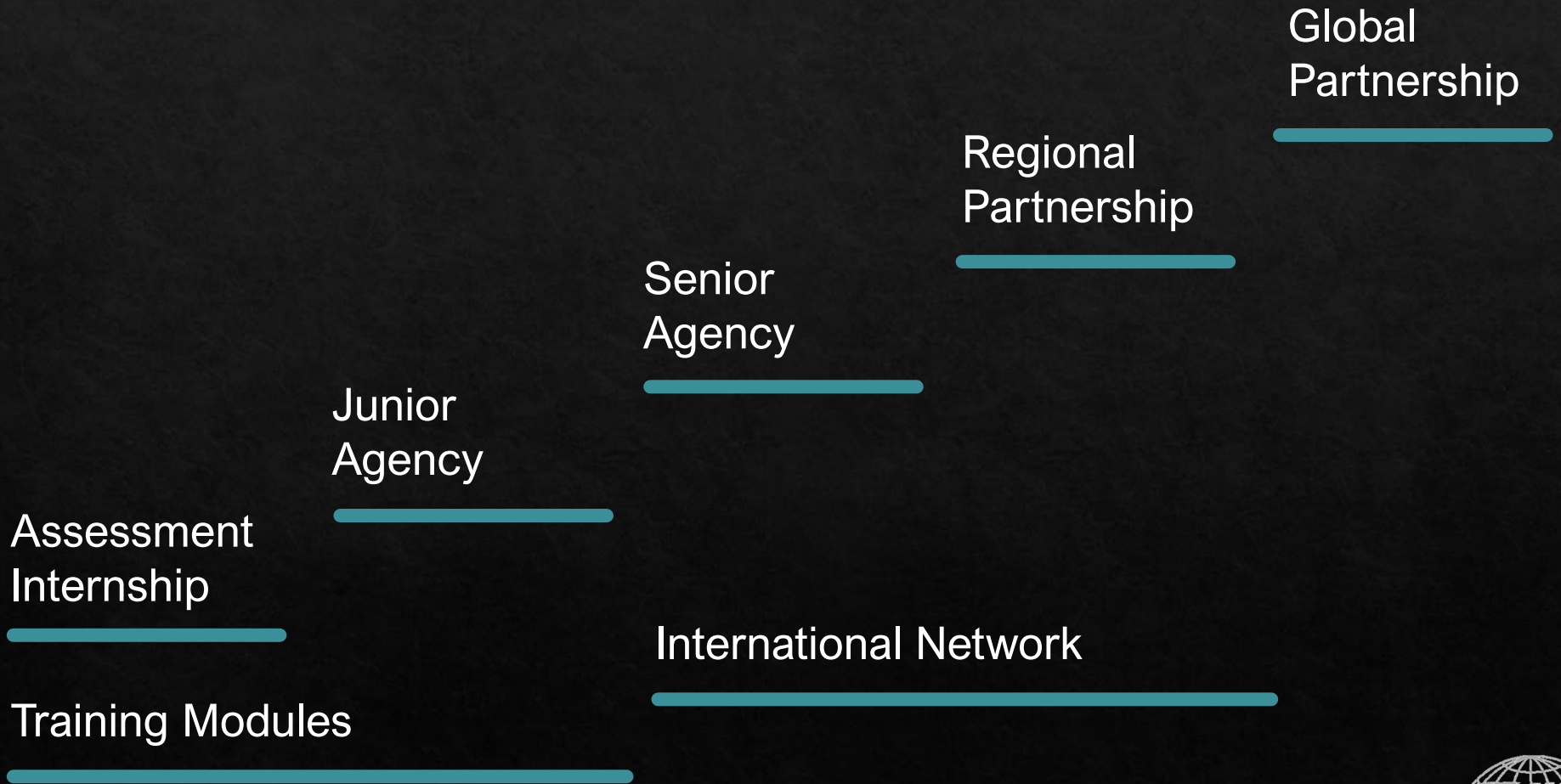
# Development Steps



# Training

- Opportunity
- Storytelling
- Forms
- Modular Training
  - Personality
  - Entrepreneurship
  - Business Management
  - Financial Modelling
  - Project Management
  - Leadership
- Best Practices
- Experiences
- Network

# Roles & Progress



Apply

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[www.magellanes.org](http://www.magellanes.org)