

Talent & Business Development Introduction

Name

Contact

Location
Nationality

Family
Situation

Education
Profession

- I am looking for an idea and business
- I have an idea and want to know how to set it up
- I started with an business idea and need help
- I want to become an Entrepreneur and have no idea yet

Empower Business Talents

AGENDA

Your Personality

- Know yourself
- Know your potential

Your Resources

- Gain Credibility
- Secure Resources

Your Business

- Business Idea
- Business Plan

Your Success

- Your Vision
- Best Practices

To build a business together requires, trust, determination and a bit of time. Please share your initial thoughts that we can identify common goals.

We Are . . .

a group of experts, investors, business people passionate about business, young entrepreneurs and potentials of personal development. We believe in building strong communities to foster business development and personal success.

We Seek . . .

ambitious people, entrepreneurs, business owners who focus to improve their lives by creating or expanding their own business ventures. Talents who are loyal, responsible, solution focus with some endurance and willing to learn and improve.

We Deliver . . .

For selected candidates and ventures strong long-term partnership, business planning, development tools & training, development and induction of business skills, agreed strategies, international network & credibility and resources based on business plan.

We Ask . . .

For commitment, long-term partnership, a share in the business venture.

Understand Yourself

Every business success depends on the entrepreneur and people behind it. Know yourself that you can identify the successful and authentic business for you.

Identify your characteristics that support your business plans
your personal passion
your talents and skills
your personal strengths
your weaknesses & challenges
your potential

My Dreams & Potential

My Potential

My Strengths, Opportunities

My Challenges, Weaknesses

My Passion

My Background, education, experiences, resources

Comments:

Understand Your Means

Money is just substitute for the resources needed to build a business. What resources do you already have to build a business?

Identify your Time, Commitment, Motivation to develop business
your skills , experiences, insights and knowledge
your network, friends who can help you with business
your non financial and financial assets for your business
your existing commitments outside your business plans

My Motivation

My Commitment in %

Time Commitments per week

How much time I have per week

Other Commitments (Friends etc)

My Skills Info & Education

My Experiences

My Passion

My Friends and Network

Financial Commitments

Other & Financial Assets

Comments:

Develop Your Business Venture

Successful Entrepreneur could identify a problem with their a solution were people were prepared to pay money. A shop solved the problem how people get goods.

- Make your passion aligned to your business idea
- you believe yourself in the success of your business
- a promise to your customers
- up you capabilities to deliver your product
- a SIPOC to understand your business

Business Idea	
My promise to your customer	How I deliver my promise
My Target Customer & Partners	Suppliers (Who provides)
	Inputs (What is needed)
	Processes (What operation)
	Price Segment (<> market price)
My Timeline	Output Products (What products)
Comments:	Customers (Target groups)
	SIPOC

Develop Your Success

Understand why you want to engage in this business venture and what is in for you,. To overcome short term obstacles a long-term vision & motivation are helpful

Understand your behaviour in business
your vision for your business (if you have one)
your expected returns and benefits that also motivates you
the challenges and potential failures of the venture
your potential alternatives and scenarios

Golden Rules for Entrepreneurs

- I have self-discipline
- I can motivate myself
- I can focus on a topic
- I focus on solutions and less on problems
- I like to work with people
- I share success
- I am creative
- I can resolve conflicts
- I can inspire, motivate others
- I am good in numbers
- I have experience with my product
- I have experience with business
- I reflect on failures and not blame others
- I have people who believe in me
- I look for long-term rewards rather than immediate gains

Long-term Vision for your Business Venture

My expected profits & benefits and my timeline to set-up and operate

My Alternatives

Comments: